

An aerial photograph of a large container ship docked at a port. The ship is covered in colorful shipping containers. Several tugboats are assisting the ship. In the background, there are port cranes and other vessels. A large red diagonal shape is overlaid on the left side of the image, containing the text.

# Welcome ATA members

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Introduction  
Market update  
Freight Audit & Payment  
High Level Duty Review  
Questions & Member offers



# Market update

## Worldwide

A Peak Season Surcharge (PSS) has been introduced effective 1 August 2025, ranging from USD 300–500 per TEU, subject to carrier and trade lane.

## China-Australia Lane

- Capacity has tightened as carriers reroute vessels to more profitable trades.
- Blank sailings have been introduced and are expected to continue throughout the 2025 peak season.
- With space decreasing and demand rising, we see rates are climbing again in July.
- Rate restorations were introduced on 1 July 2025, with some carriers planning further increases from 15 August 2025.
- FAK rates ex-China in 2nd half July around USD 2,500; expected to rise to **USD 3,500** in August.

## USA to Australia

- Rates have dropped significantly since mid-month, with 40ft containers starting from USD 1,650.
- August FAK rates estimated to increase to around USD 2,500 (including PSS)

## SEA region

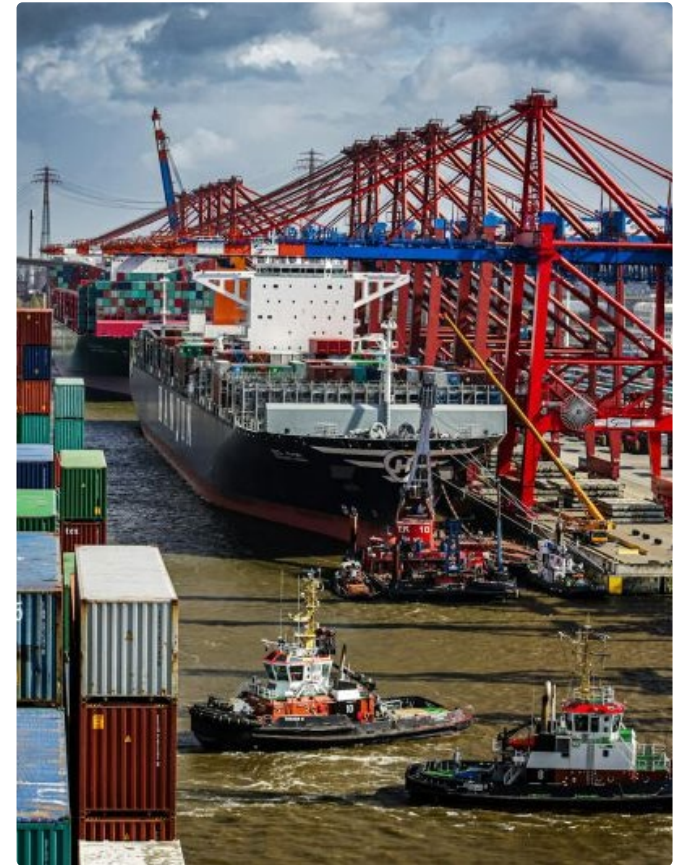
- Transshipment ports in the SEA region are expected to face growing backlogs in the coming months due to congestion; likely to experience shipping delays
- August rates from Malaysia and Indonesia are starting at approximately USD 1,600 per 40ft.

## Europe to Australia

Rates are gradually declining, with average pricing now around USD 1,400 per 40ft container.

## India

Freight rates have doubled since early 2025



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# Freight Audit & Payment

## Why it's worth it

- The Right Freight Audit and Payment Can Save Your Business On Freight Shipping
- Freight Audit & Payment (FAP) is the process for the analysis, certification, and correction of inaccuracies in freight bills and invoices.



# Uncovering hidden costs

Around **21%** of freight invoices contain errors, leading to hidden overcharges and profit leakage that directly impact your bottom line.

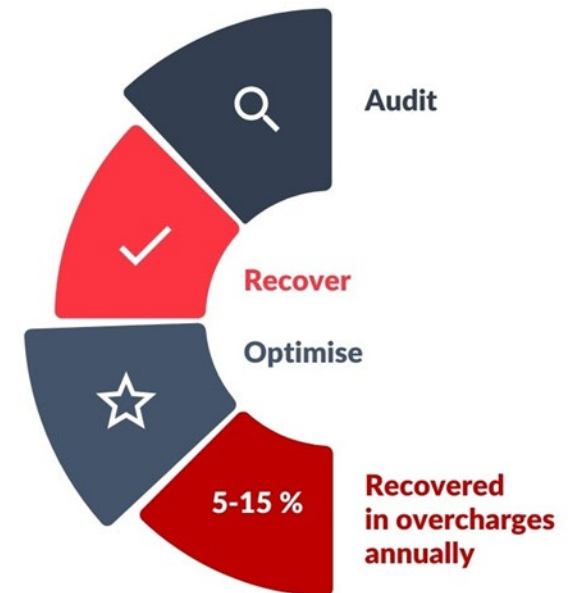
## How we solve it

- **Freight invoice audits:** identify discrepancies to only pay valid charges.
- **Claims and dispute management:** recover overpayments and secure refunds.
- **Cost benchmarking and optimisation:** highlight process inefficiencies and eliminate revenue leakage.

## The results

- ✓ Recover 5–15% in overcharges annually.
- ✓ Gain transparency and control over freight spend.
- ✓ Free up internal resources, reducing administrative workload.

From hidden costs to real savings



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# Why Freight Audit Is So Important

Transportation can be one of the biggest and most unpredictable costs in doing business. With constant rate changes and increasingly complex pricing structures from carriers, it's easy for overpayments to slip through the cracks when there's limited visibility or control.

But it's not just about recovering overcharges or chasing savings.

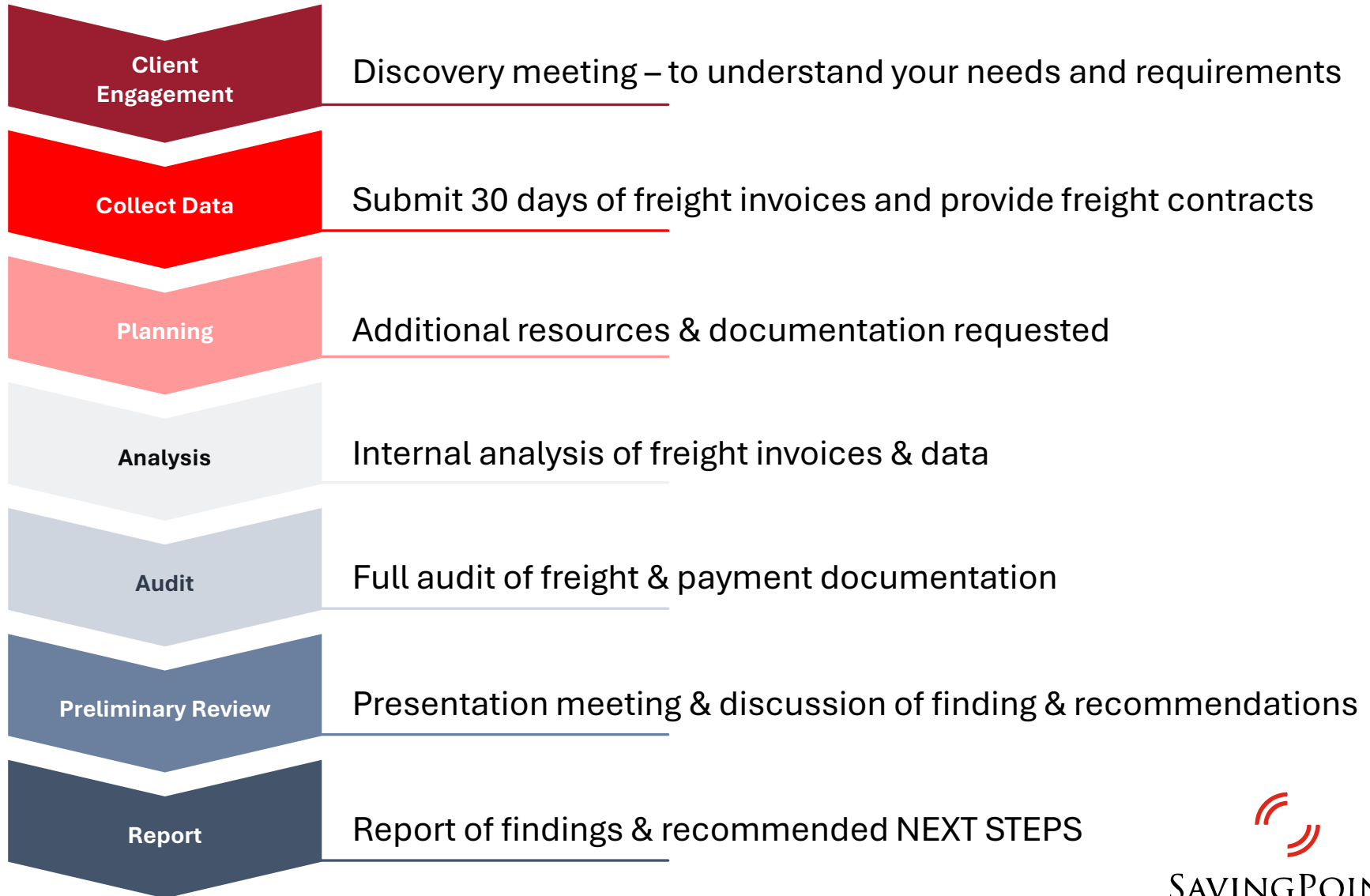
## A well-structured freight review can also:

- ✓ Identify risk gaps in your current logistics setup
- ✓ Uncover inefficiencies that are costing you time and money
- ✓ Highlight areas where you're exposed to unnegotiated or unfavourable rates
- ✓ Taking a proactive approach provides the insight needed not just to control spend, but to build a smarter, more resilient supply chain.

The core of a high performing supply chain



# Project Workflow



# ATA Member Offer

## 30-Day Freight Audit and Payment Check

Every audit is tailored to your operations, carrier arrangements and reporting needs.

Pricing is based on your business size and audit complexity after a discovery meeting.



### Cost:

ATA members receive **20%** off the quoted cost

## QUESTIONS?



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# High level duty review



## Import File Audit

Review of import documentation going back 4 years

Apply for duty refunds when overcharged

Duty drawbacks

**Past**



## Compliance Review

Reducing risk of financial penalties

Ensuring all documentation meets Customs' standards

**Present**



## Duty Planning

Strategic duty planning of customs & excise duties

Tariff Concession Orders

Tradex Scheme

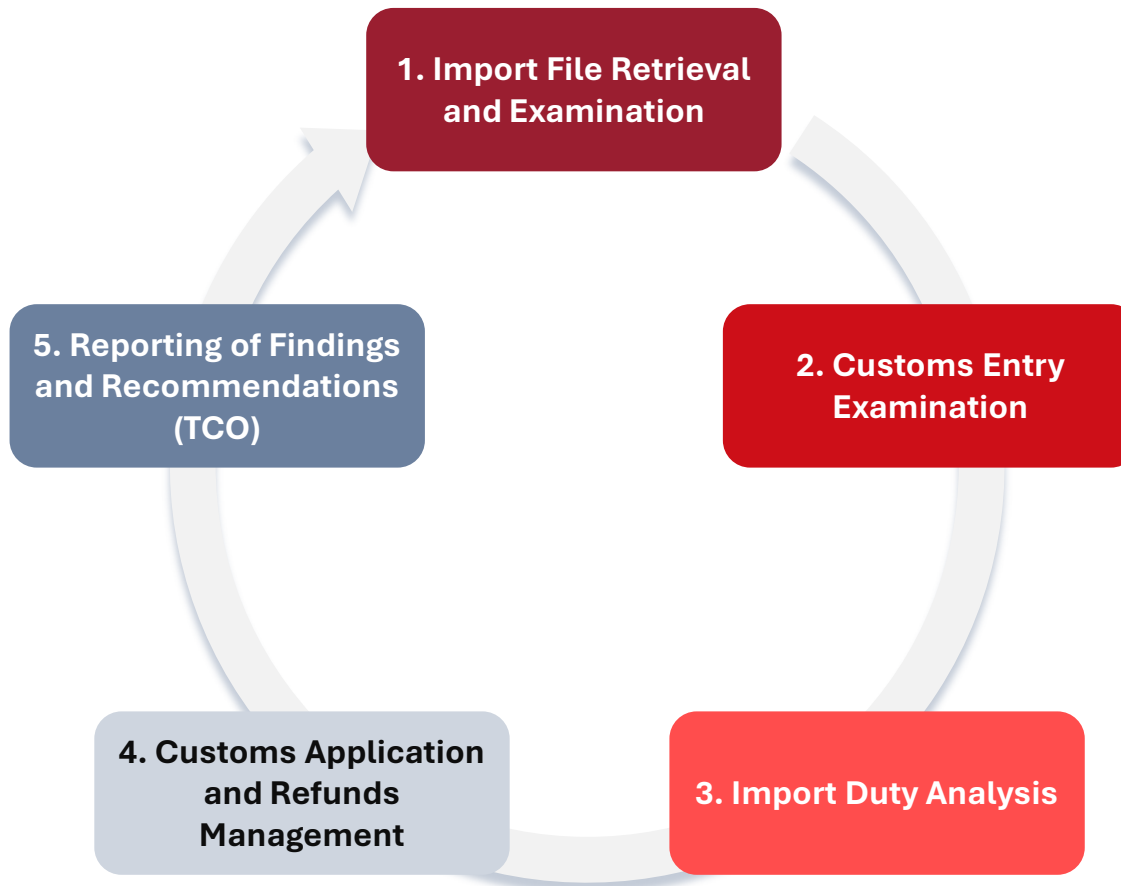
**Future**



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# Import File Audit™ - Methodology



## CLIENT INPUT

Discovery meeting

Client provides Saving Point with Import File Data or authorize access to your freight portal

Authorisation from Client to obtain parallel data from Customs (ABF) for the relevant audit period

Provision of product information (as required)

**VERY LIMITED INPUT  
REQUIRED**



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# Case Studies - Sets of goods

## Tariff Advice

Goods classified as an “Esky”

- Esky – 5%
- Thermos – 0%



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# What is Negatoscope?

## Tariff Advice – Appeal

Goods classified as a “toy, lamp and electronic sign”

T/A decision goods are a “lamp”

Appeal to Canberra – goods

Are classified as “Negatoscope”



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# Are Fairies Human?

## Administrative Review Tribunal (ART)

T/A – Human

T/A Appeal – Human

ART – Appeal – not human!

“...Humans do not have wings.”

© 2001 M. Asada

**Red Bull**



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# Compliance Audit

By demonstrating a pro-active self-audit approach in a “Self-Assessment” environment to the Australian Customs and Border Protection Service (ACBPS).

This can reduce the frequency and intensity of customs checks and queries.



# Duty Planning – Tariff Concession

**Tariff Concession Order (TCO)** reduces costs to the public by allowing duty-free entry for certain goods where there is no local industry that produces those goods.

## TARIFF CONCESSION ORDER (TCO)



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# Tradex and Duty Draw back Schemes

## **Imported goods to be re-exported**

Upfront exemption from Import Tariff Duties & other taxes (GST) – Cash flow benefit

## **Duty Drawback**

A government scheme that allows businesses to claim a refund of import duties paid on goods that are later exported, either in their original form or after being used in manufacturing



# ATA Member Offer

## Independent High-Level Duty Review

To begin, we require an authorisation letter allowing us to request your import data from the Australian Border Force.

Once we've analysed the data, we'll present our findings and recommendations with you.



### Cost:

We've reduced our standard \$550 Inc GST engagement fee to **\$165 Inc GST** for ATA members.

## QUESTIONS?



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# Testimonials



“Saving Point has most definitely provided a skill set and a level of resourcing that we simply did not have in-house.”



“May I take this opportunity to thank you and the team at Saving Point for the outstanding advice and service you have provided our Company with regard to a number of initiatives you have designed to save Kmart a significant amount of money.”



“We were thrilled when Boaz and his team delivered not only a savings of over 35% in our international freight expense, but large refunds through a customs duty audit. This was beyond our expectations in terms of cost savings.”



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# Our Customers



GIBSON  
*'more than just a thought'*





## **A new era for our partnership**

From 1 September 2025, Saving Point will become **Nexus Point**, a change that reflects how our work has evolved from cost reduction to specialised advisory services delivering lasting financial outcomes.

For over 20 years we've helped businesses improve efficiency, reduce costs and realise funding opportunities. That legacy continues, but our services now reach further: connecting strategy, solutions and measurable results for growth.

# Thank You

For further questions or to book a discovery call:

[trilby.langdon@savingpoint.com.au](mailto:trilby.langdon@savingpoint.com.au)

Visit our website:

[www.savingpoint.com.au](http://www.savingpoint.com.au)



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